

Corporate Profile





As a leading company our customers have great trust

No.1 in terms of market share for industrial air conditioning in Japan.

SINKO continues to lead the domestic market for central air conditioning systems.

With our advanced technologies and flexible approach, we design and manufacture premium-quality air conditioning solutions based on customers' requirements and the purposes for which their buildings are used.



Description of business

Businesses

Manufacture, sale, and installation of air-conditioning equipment
Design, installation, and maintenance/management of natural refrigerant circulation systems

• Air Handling Units (unit-type, terminal-type, compact-type, heat pump-type, etc.)

*We also design and manufacture other types of Air Handling Units, including slim- and desiccant-type models in response to customers' needs.

• Heat exchanger

• Fan coil unit

• Heater unit

• Natural refrigerant circulation system

• Air terminal unit

• Air purifier

• Clean room equipment

in us.

Integrated System for Everything from R&D to Maintenance

At SINKO, we apply our many years of experience and expertise to meet the diverse on-site needs of customers, covering everything from R&D to design, production, maintenance, and upgrades through a consistent framework.

The SINKO Technical Center oversees research and development for the SINKO Group as a whole. In addition to being Japan's only laboratory accredited by AMCA* for testing blower performance, the center is one of the most sophisticated facilities in the industry for researching air and air conditioning systems on a scale that is second to none.

*AMCA: Air Movement and Control Association.

Research & Development

Maintenance

As an air conditioner manufacturer, we are in the unique position of being able to use our wealth of experience and our cutting edge technology to provide comprehensive after sales service in the form of checks and maintenance, degradation testing, servicing and upgrading to ensure that customers can reliably use their air conditioners for many years.

Integrated System
From R&D to Maintenance

Our advanced technology and flexibility enable us to design air conditioning systems for all manner of applications that are optimized to suit both building characteristics and customer demands.

Sales

Manufacturing

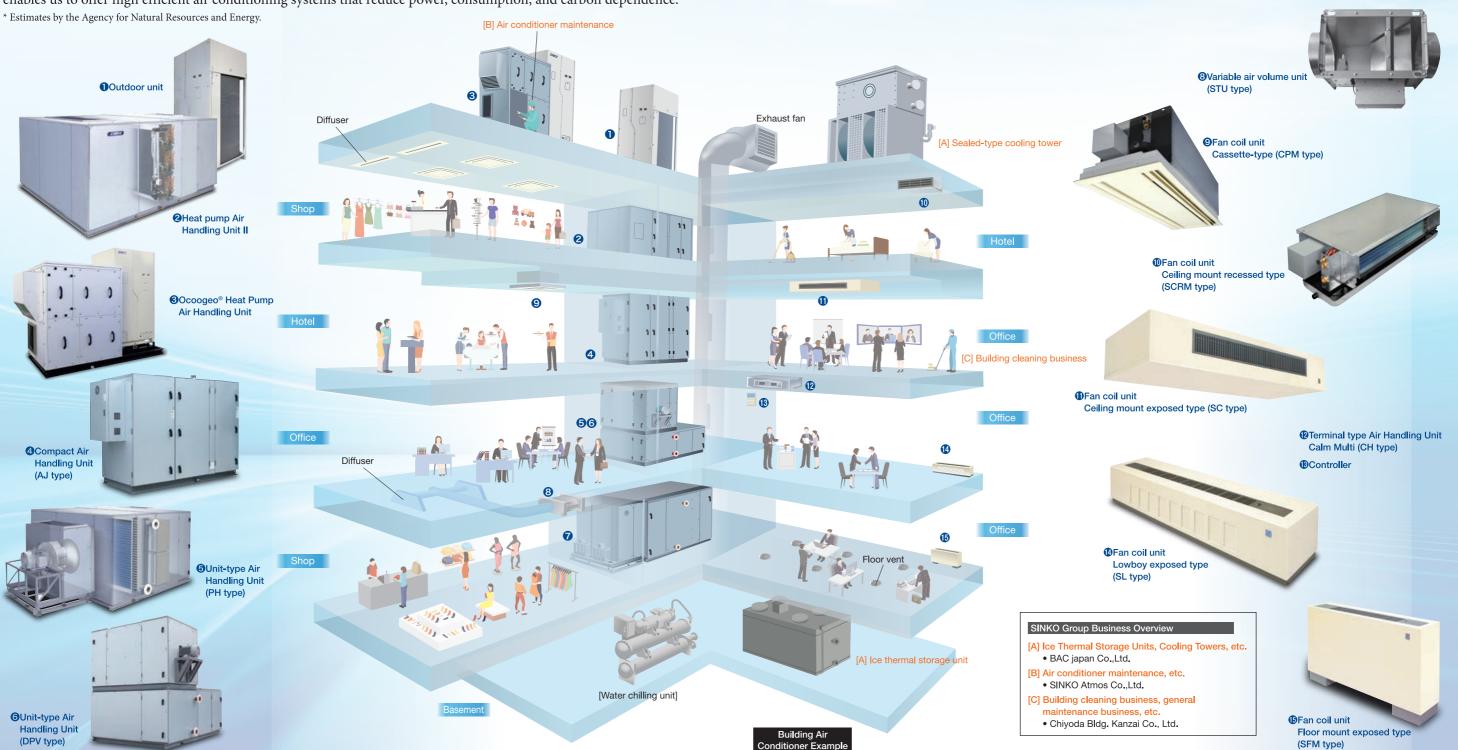
Right from the construction planning stage, we offer the best solutions to meet the needs of our clients, and we coincide the delivery of air conditioning equipment with clients' construction schedules. In addition to the two domestic plants, Kanagawa Factory and Okayama Factory, we have production bases in China and Taiwan, which enable us to effectively build solutions to satisfy the diverse demands of our clients.

Design

 $\underline{03}$

New Products with Enhanced Energy Efficiency and Reduced Carbon Dependence

Approximately 40% of the overall energy consumption of office buildings is related to air conditioning, with this figure increasing to about 50% during the summer (July to September) when consumption peaks on weekdays at around 2p.m. in the afternoon.* At SINKO, realizing that we have a major role to play in this area, we developed our Temperature and Humidity Independent Control Air Conditioning System that controls indoor humidity independently of temperature to lower individual perception of temperature. This, combined with other products, enables us to offer high efficient air conditioning systems that reduce power, consumption, and carbon dependence.



05

7Unit-type Air Handlig Unit (Relief Air)

We help customers resolve issues in line with their buildings' characteristics and applications.

Heat Pump Air Handling Unit Series

[Heat Pump Air Handling Unit II]

There are calls for more accurate application-specific control of ventilation, cleanliness, heat recovery and CO2 concentration in large spaces such as office buildings, production facilities and schools, as well as humidity for the dry winter months.

SINKO has incorporated the various air conditioning control systems developed for its water heat source central air conditioning system into its refrigerant heat source Heat Pump Air Handling Unit II to realize an air conditioning system with a diverse range of control options, ranging from simple temperature and humidity control to outside air cooling, heat recovery, CO2 concentration reduction control, and increased ventilation capabilities for enhanced infection control.

We will deliver optimum air conditioning systems for the required applications and specifications using the technological capabilities that only a manufacturer specializing in industrial air conditioning like ourselves can provide.



[Ocoogeo Series]

Ocoogeo® is an all-in-one heat pump air handling unit that consists of an air handling unit and outdoor unit.

Compact enough to be installed in a small outdoor space, it offers benefits including faster installation and more centralized maintenance

Models include Ocoogeo GT, which features higher air capacity, and Ocoogeo Dry, which is engineered to help reduce indoor humidity levels.

Server Air Handling Unit Series

Datacenters must operate 24 hours a day, 365 days a year.

As use of AI technology, the Internet of things, and Big Data accelerates, stable cooling systems are needed to support the continued operation of a growing installed base of servers.

Our new Server Air Handling Unit Series DE-W was developed to meet such datacenter demand.

With a high-efficiency EC fan and dedicated controller, it's engineered to help save energy while providing advanced functionality. Use of unpainted components makes it more environmentally friendly.

Moreover, service capabilities that only a Japanese manufacturer can provide ensure robust after-sales support.



SINKO's Worldwide Network

SINKO has established production and sales bases throughout the world to efficiently meet customer needs.

In Japan, we have production bases in Kanagawa and Okayama Prefectures where we are promoting not just BCP measures but also the shortening of distribution lead time and the reduction of shipment-related CO2 levels. In our domestic factories, we have realized a high level of productivity by introducing 24-hour operation, automated panel moulding, and processing robots. Our production bases in China and Taiwan enable us to effectively tailor custom solutions to satisfy the demands of a diverse range of clients in each country.

In addition, we have acquired ISO9001 and ISO14001 quality and environmental management system international certifications as part of our efforts to further increase quality as we work to achieve a sustainable society.

Production Facilities

We aim to shorten lead time and boost production capacity by adding the line production method to the cell production method. Adopting the mixed line production method, which can also be isolated for individual production, has enabled us to produce both



SINKO Technical Center

The SINKO Technical Center oversees research and development for the SINKO Group as a whole, and in addition to an AMCA-certified blower performance testing system, the center also has the very latest equipment required for air conditioning R&D.



The Growing Global Network of SINKO **Production Facilities**

In addition to our Kanagawa and Okayama factories, the SINKO Group has production bases in China and Taiwan, which enable us to effectively meet the needs of clients throughout Asia and the Middle East.





■SINKO Principal ●Overseas Production Facility ●Overseas Sales Representative ●Overseas Sales Distributors

Proof of Our Reliability as a Top Manufacturer

Since the founding of the company in 1950 we have had the honor of installing air conditioning systems in many of Japan's most well-known buildings and facilities. Our strengths are our unsurpassed technical skill and our flexible production capabilities.





Mitsui Shopping Park LaLaport (NAGOYA minato AQULS



State Guest House Akasaka Palace



Supercomputer Fugaku (RIKEN)

Some of our product users in Japan

Projects throughout Japan, including the following:

Japan National Stadium

TOKYO SKYTREE®

Tokyo International Airport

State Guest House Akasaka Palace

National Diet Building

Grand Front Osaka

Umeda Sky Building

Supercomputer Fugaku (RIKEN)

Chubu Centrair International Airport

Aichi Sky Expo (Aichi International Convention & Exhibition Center)

The National Museum of Kogei

Mitsui Shopping Park LaLaport (NAGOYA minato AQULS, Numazu, Fukuoka, etc.)



Chubu Centrair International Airport















Supplying Advanced Air Conditio ning Systems to Cities Worldwide

The SINKO brand is widely recognized not only in Japan, but overseas as well.

We have numerous installations in other Asian countries and elsewhere around the world.



Some of our product users outside of Japan

Projects in more than 40 countries, including the following

China

Shanghai World Financial Center Jin Mao Tower Shanghai Tower

Hong Kong The Peninsula

Macao The Venetian

Thailand

Mandarin Oriental, Bangkok Anantara Siam Bangkok Hotel

Marina Bay Sands Singapore

The Taj Mahal Palace Hotel Hyatt Regency

Dubai World Trade Centre

Crown Melbourne



Raffles Hotel (Singapore)









Madinat Jumeirah Resort (Dubai)



Mandarin Oriental, Bangkok (Thailand)



The Taj Mahal Palace Hotel (India)





Ensuring that Customers have Peace of Mind to Use Our Products Long-Term

Full After Sales Service that Only a Specialized Manufacturer Can Provide

Air conditioning equipment can be used for an extended period of time if regularly serviced and maintained. In recent years, disaster preparedness efforts have encouraged upgrading to the latest equipment as well as measures to save energy and accommodate business continuity planning. SINKO provides an Air Clinic to ensure that our customers can use our products for longer, and with greater peace of mind.

Applying our specialized skills and experience as an air conditioner manufacturer

AIR CLINIC

We apply the skills and expertise earned over many years to provide total support ranging from servicing and inspections to diagnostics and upgrades. By analyzing and maintaining air conditioning equipment. we help maintain the asset value of the building itself and contribute to corporate risk management.

Preventive Maintenance for Better Cost Performance

The technology we employ as part of preventive maintenance helps to maintain a clean air environment while enhancing the performance and lifespan of equipment.

- The proprietary methods we employ as part of our mid- to long- term preventive maintenance plans enable low-cost high-efficiency air conditioner diagnosis. •
- Regular maintenance helps to maintain optimum performance and unit life.

Energy Efficiency

SINKO offers energy-efficient components to reduce running costs.

Upgrades

We bring new levels of comfort and energy efficiency to existing facilities by installing the latest air conditioning technology.

Degradation Analysis

On the basis of degradation analysis we propose measures that are appropriate to the air conditioning system's life cycle, ranging from preventative maintenance to upgrades.

Service Contracts and Maintenance Work

Equipment life can be extended and the asset value of buildings can be maintained by carrying out appropriate maintenance on a regular basis.

Striving to Achieve a Sustainable Society



As a company providing air conditioning, we are committed to actively and responsibly implementing ESG activities in accordance with our motto of "Conditioning Future".

In recent years, in light of increasingly evident international moves to deal with social issues by following the Sustainable Development Goals (SDGs) and the Paris Agreement, we acknowledge the importance of focusing on ESG from the perspective of maintaining steady growth as a company, and we take pride in tackling social challenges. We summarized our ESG activities according to materiality priority and specific action plans, while aiming to achieve our goals using the plan-do-check-act (PDCA) cycle.

We hope to contribute to the realization of a sustainable society and enhance our corporate value through various efforts, starting by reducing the load on the environment in relation to our products.

ESG/SDGs Initiatives

The United Nations Sustainable Development Summit 2015 adopted the 2030 Agenda for Sustainable Development in September 2015 at the UN headquarters.

At SINKO Group, with the aim of realizing this 2030 vision, we are working on social issues through our business operations and social activities to increase our contribution toward the achievement of the SDGs.

SUSTAINABLE GOALS























Environmental

- Reduce environmental load
- through our products. Efficient utilization of energy resources/energy conservation.
- Actions to combat climate change by promoting de-carbonization.







Social

- Contribute to society through air-conditioning (anti-bacteria/virus, prevention of heat stroke).
- Create a work environment where veryone is happy.
- Engage in activities to develop local communities and contribute to society









Governance

- Appropriate governance/disclosure of
- Ensure strict compliance.



Sustainability

Please see our website for details regarding our ESG activities. www.sinko.co.jp/csr/ (This website is in Japanese.)



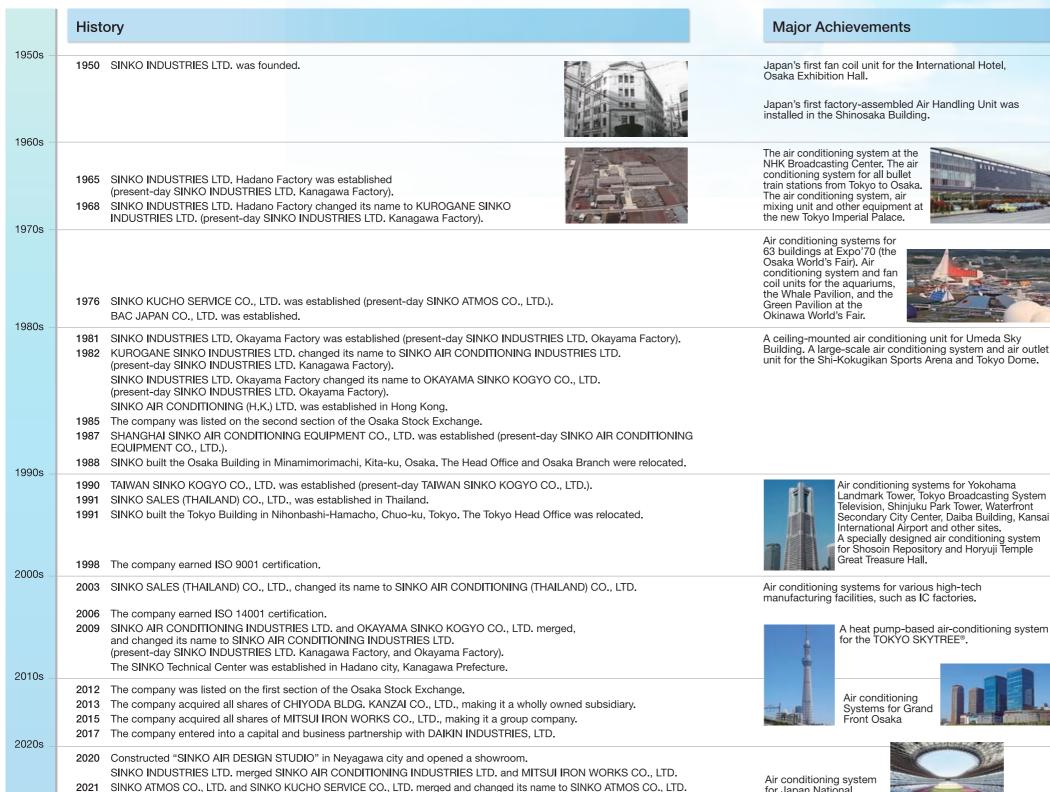
The Future of Air Conditioning – Fr iendly to People, Friendly to the Environment

SINKO, an industry leader in air-conditioning technology, develops air conditioning systems engineered to help realize a carbon-neutral society.

Constructed a new office wing at the Kanagawa Factory.

Refurbished the showroom at the SINKO Technical Center.

2022 The company was listed on the Prime Market of the Tokyo Stock Exchange.



Cutting-Edge Technology

SINKO is a leading company in the field of industrial air conditioning.

As a responsible company in society,

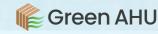
we are dedicated to fulfilling our fundamental role and staying on the edge of technology development so that can continue to solve problems.

Green AHU: A conceptual/study model designed to help realize a carbon-neutral society

To help realize a carbon-neutral society, we established the Green AHU, a concept for a new air handling unit, and made public a conceptual/study model that implements it.

Against the backdrop of global decarbonization initiatives, we reassessed the entire AHU life cycle, from manufacture to shipment, operation, maintenance, and recycling, to better fulfill our responsibility as a manufacturer. Going forward, we will propose a new vision for air handling units that features sustainable added value.

The conceptual/study model is on display in SINKO showrooms.





[Manufacture]

Reduced material, welding, and paint use thanks to adoption of a frameless design and aluminum pedestal

[Shipment]

Lower workload during transport thanks to use of wing-body trucks and caster wheels and stoppers on the air handling unit

[Operation]

Higher efficiency for building systems thanks to use of high-efficiency coils and fans

[Maintenance]

Longer service life thanks to an enhanced regime of regular Recycling inspections and service

[Recycling]

Cyclical use of resources thanks to use of natural materials (wood) for cosmetic panels



for Japan National Stadium

 $\underline{15}$

Network

Offices in Japan

Headquarters

1-4-5 Minami-Morimachi, Kita-ku, Osaka 530-0054 TEL (81) 6-6367-1811 / FAX (81) 6-6367-1838

Tokyo Headquarters

2-57-7 Nihonbashi-Hamacho, Chuo-ku, Tokyo 103-0007 TEL (81) 3-5640-4159 / FAX (81) 3-5640-4189

Kanagawa Factory

160-1 Bodai, Hadano City, Kanagawa, 259-1302 TEL (81) 463-75-2111 / FAX (81) 463-75-4201

Okayama Factory

1458-4 Kusakabe, Tsuyama City, Okayama, 708-1117 TEL (81) 868-29-3141 / FAX (81) 868-29-3144

Tokvo Branch

2-57-7 Nihonbashi-Hamacho, Chuo-ku, Tokyo 103-0007 TEL (81) 3-5640-4155 / FAX (81) 3-5640-4185

Osaka Branch

1-4-5 Minami-Morimachi, Kita-ku, Osaka 530-0054 TEL (81) 6-6367-1801 / FAX (81) 6-6367-1836

Nagoya Branch

Nagoya Mitsui Building Hon-kan 3F, 1-24-30 Mei-eki Minami, Nakamura-ku, Nagoya City 450-0003 TEL (81) 52-581-8661 / FAX (81) 52-582-3617

Sapporo Office

THE PLACE SAPPORO 8F, 3-9-2 Kita-Jyujyo-Nishi, Kita-ku, Sapporo City 001-0010 TEL (81) 11-708-3177 / FAX (81) 11-708-7788

Tohoku Office

Tokyo Tatemono Sendai Building 4F, 1-6-35 Chuo, Aoba-ku, Sendai City 980-0021

TEL (81) 22-262-7445 / FAX (81) 22-262-7796

Kvushu Office

Fukuoka Gion Daiichi Seimei Building 4F, 5-35 Reisenmachi, Hakata-ku, Fukuoka 812-0039

TEL (81) 92-291-8545 / FAX (81) 92-291-8548

SINKO System Development Center Nagasaki Base

7th floor, Meiji Yasuda Life Insurance Nagasaki Kozenmachi Building, 2-21 Kozenmachi, Nagasaki City 850-0032

SINKO Technical Center

160-1 Bodai, Hadano City, Kanagawa 259-1302 TEL (81) 463-75-1977 / FAX (81) 463-75-1978

SINKO AIR DESIGN STUDIO

11-13 Utanicho, Neyagawa City, Osaka 572-0856

Related Companies in Japan

SINKO Atmos Co., Ltd.

1-11-4 Shin-Ohashi, Koto-ku, Tokyo 135-0007 TEL (81) 3-5638-3800 / FAX (81) 3-5638-3801 The maintenance/inspection/repair/installation of air conditioning systems; engineering/installation and maintenance/inspection/servicing of fire-fighting systems.

BAC Japan Co., Ltd.

2-27-4 Shinmachi, Setagaya-ku, Tokyo 154-0014 TEL (81) 3-5450-6161 / FAX (81) 3-5450-6166 The marketing of ice thermal storage, cooling towers, evaporative condensers, closed circuit cooling towers, heat exchangers and related products.

Chiyoda Bldg. Kanzai Co., Ltd.

Chiyoda Building, 1-3-7 Nihonbashi-Kayabacho, Chuo-ku, Tokvo 103-0025

TEL (81) 3-3666-3344 / FAX (81) 3-3666-3353 Comprehensive Building Management (Cleaning/Facilities/Security) and Equipment Installation/Construction

Overseas Related Companies

Shanghai SINKO Air Conditioning Equipment Co., Ltd. China

518 San Xiang Road, Si Jing Village, Song Jiang Shanghai, 201601 China

TEL (86) 21-6761-9090 FAX (86) 21-6761-9040

The manufacturing/marketing of industrial air conditioning

SINKO Air Conditioning (H.K.) Limited

Unit A, 12/Fl., Loyong Court Comm. Bldg. 212-220, Lockhart Road, Wanchai, Hong Kong

TEL (852) 2802-2239 FAX (852) 2598-6993

The marketing of industrial air conditioning systems.

TAIWAN SINKO KOGYO CO., LTD.

Taiwan

No. 18, Ln. 226, Sec. 2, Nankan Rd., Luzhu Dist., Taoyuan City 338015, Taiwan (R.O.C.) TEL (866) 3-3506091 FAX (866)3-3504154

The manufacture and marketing of industrial air conditioning systems and refrigerators

Corporate Profile



To help realize its management philosophy of "prolific creativity and quality to be proud of," SINKO INDUSTRIES has valued the SINKO WAY, which helps guide the attitude of each of our employees. Even as the environment continues to change at a dizzying pace, we will strive to create an organization that can boost resilience and respond with flexibility while contributing to society's infrastructure through our businesses, realizing sustained growth of the Group, and increasing our corporate value.

Chief Executive Officer Satoshi Suenaga

SINKO INDUSTRIES LTD.

Name

SINKO INDUSTRIES LTD.

Foundation

June 16, 1950 5,822 million yen

 Paid-up Capital Headquarters

1-4-5 Minami-Morimachi, Kita-ku, Osaka

• Employee

Consolidated: 1,509; non-consolidated: 671 (as of March 31, 2023)

 Businesses Manufacture, sale, and installation of air-conditioning equipment

Design, installation, and maintenance/management of natural refrigerant circulation

systems

Showroom

SINKO A/R DES/GN STUD/O

The entire building is a showroom modelled around the concept of "SWITCH! Turn Your Curiosity ON" where you can feel, discover and learn about air conditioning.







The showroom contains the latest cutting-edge equipment for development and testing technologies used for controlling not only temperature and humidity, but also cleanliness, turbulence, sound and vibration, so you can feel and learn about air conditioning for yourself.





Details are shown on our website. Be sure to check it out.



SINKO AIR DESIGN STUDIO www.sinko.co.jp/showroom/ads/

(This website is in Japanese.)

SINKO TECHNICAL CENTER

www.sinko.co.jp/showroom/technicalcenter/ (This website is in Japanese.)

17





